



Hospitality and Clubs

Capability Statement



A Unique Time

In today's demanding and highly competitive environment, we recognise that you need to spend more time working on – rather than in – your business.



A close relationship

Nexia understand the challenges facing the hospitality industry. Our solution is to develop a close, professional working relationship with our clients to prepare for and adapt to these demands.

We strive to gain a full understanding of your operations and systems as well as the people who work with them.

The 'Next' Solution

Nexia is your 'next' solution for seeking out timely, technically sound advice and service.

Our team is part of an active network of hospitality based business owners and service providers. Through this and our commitment to working closely with you, we build an understanding of your business and can provide expert assistance to make your venue perform better.

Here to help

Through our extensive experience, we have developed structures and processes to deliver fast, flexible and more cost-effective solutions to assist you to make business improvements by:

- Benchmarking and analysis of workplace practices
- Developing and implementing best practice strategies
- Conducting evaluations and due diligence for new business acquisitions
- Implementing effective computerised management information on systems

- Personalised and dedicated service from our industry specialists

How we can help

Benchmarking and performance reviews

Our benchmarks are calculated and updated regularly from a wide range of venues and are then split into groups to compare these venues with similar operations.

Your venue can be compared with others that operate in a similar environment to your own. Results are examined to help identify areas of strengths and weaknesses within your premises. Strategies can be established to refine your operation and close any performance gaps.

Financial statements and income tax returns

We can prepare – or assist you to prepare – financial statements for both statutory and management purposes. At Nexia we also help you analyse your work practices and their results to develop and implement best practice strategies.

Weekly, monthly and quarterly financial reporting

We can prepare regular reports to assist owners and managers in effective planning and timely decision making.

Advice on buying and selling

From an accounting and tax perspective, it is essential that expert advice is sought when a change in ownership is about to occur. We have extensive experience in conducting evaluations and

due diligence for clients acquiring businesses, and providing capital gains tax advice for clients disposing of assets.

Cash-flow and management reports

Nexia provides assistance or preparation of cash-flow management reports that may be required by associated parties and/or lenders.

Tax planning and structuring advice

We assist with the on-going tax planning and structuring advice that puts you in the most tax-effective position.

Advice for businesses in financial stress

Nexia provides assistance for businesses in financial difficulties, including negotiating finance arrangements, preparing business plans to help avoid insolvency and refinancing debt facilities.

Budget and cash-flow projections

We can prepare accurate budgets and cash-flow projections to forecast revenue and expenditure for future periods, a valuable tool for effective planning and measuring performance.

Partners within the industry

We have formed relationships with other specialists within the hospitality industry to ensure we can guide you to solutions for any issue. These include legal advisors, banking professionals, business brokers, business valuers and consultants.



We partner with our clients, delivering objective, high calibre **solutions** to help achieve their business goals.



We are a proud member of the Australian Hotels Association (NSW) and are committed to the hospitality industry.



Contact us

For further information or to discuss how Nexia Australia can assist your organisation, please contact a local Nexia Advisor below.



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